

# EKAM

## FOUNDATION

ANNUAL REPORT 2016-17







COMMITTED TO  
SAVING LIVES.  
ONE STEP AT A TIME

# VISION

To bring in the wholistic (physical, mental, psychological, emotional and spiritual) well being of children and mothers in the world by bringing in the confluence of CCPP (Community, Civil society organizations, Public sector and Private sector)

Indicators: Well being as measured by Gross Community/National Happiness as in increase in the Happiness Index ,Emotional quotient and Spiritual Quotient and Human Development index (Life expectancy, literacy and per capita income) and decrease in infant, childhood, adolescent and maternal mortality rates

# MISSION

To ensure the delivery of appropriate, high quality, comprehensive, continuous health care to every neonate, infant, child, adolescent and mother in a respectful, caring and family centred environment regardless of their financial situation by supporting and improving the public health care system.

# VALUES

The basic principle of our Organisation lies in the thought that we are all one entity and a part of the Universal Oneness. The concept of universal oneness as well as the principles stated below mirror what Ekam the entity depicts. The following values are the keystone of the organization's pathways

LOVE  
TRUTH  
SELF- OBSOLESCENCE  
ONENESS

# FOUNDER'S MESSAGE



***He who experiences the unity of life  
sees his own self in all beings and all  
beings in his own self ...***

***-Gautama Buddha***

*I am pleased to present Ekam Foundation's Annual Report for the year 2016-17. Through this report, I look forward to sharing our work and accomplishments in the last year while we continue to strengthen our base and extend our vision, mission and values for the next year.*

*In 2016-17, we supported over 892 children directly , 13370 babies in health facilities and reached out to over 148258 people in the community. We have journeyed roads less travelled and in the process have innovated, developed pragmatic solutions and evolved strategic partnerships. In TN, we thank CS- Mrs.Girija Vaidyanathan, HS- Dr.Radhakrishnan, and MD NRHM-Dr.Darez Ahmad, PD TNHSP, DME, DMS and DPH- Dr.Kolandaiswamy , JD training- Dr.Tamaraiselvi, DD training- Dr.Vinay , ICH Director- Dr.Jayachandran, IMNCI Nodal officer- Dr.Srinivasan for their immense support . Our Mumbai-Maharashtra Chapter , which is managed by my dear friend Mrs Ameeta Chhatterjee has been a phenomenal success. In Chhattisgarh we have expanded our scale of operations from 13 to 16 district hospitals in partnership with NHM and UNICEF. Raipur. Special thanks to Dr.Prashanta Das and Dr.Ajay Trakroo from UNICEF and Dr.Prasanna, DHS-CG, Collector of Dantewada and Collector of Bijapur, Dr.Ayyaz Tamboli for their great support. In Madhya Pradesh, we partnered with the Caring Friends of India Group, an NGO to set up a health program in Piplani slums of Bhopal under the able leadership of Mr.Abraham Mathew and his team. Similarly, a new project supported by NTT Data Global Delivery Services Private Ltd in Bengaluru under the able leadership of Mr.Bala and his team.. In Andhra Pradesh & Telangana with the help of great support from Dr.Krishna Kiran, Dr.Radha Krishna, Dr.Jwala Srikala, Dr.Srivenu and Dr.Deepa as advisors we have partnered with UCDS founded by Mr.Gunaranjan and provided staff nurses in Gandhi Hospital and Government General hospital Vijayawada. In partnership with Health and Family welfare commissionerate we have set up May I help Desk in Koti Maternity Hospital with the great support of the Commissioner, Mrs.Vakati Karuna. I am also pleased to announce that we have launched Ekam's chapters in the USA where like-minded friends have collaborated to help further our cause. Our sincere thanks to Dr Neelima Reddy , Dr.Shilpa ,Dr.Aruna, Dr.Rama and Ms.Gita for their continuous support and for making the Ekam USA and Ekam Canada chapters a reality. Similar efforts are being made in order to set up new chapters in UK and Australia. Thanks to Mr.Vaikuntanath, Dr.Ajay, Dr.Chakrapani, Dr.Srikanth, Dr.Preetham, Dr.Pavan Kumar for having consented to be in the board of Ekam UK and similarly for Ekam Australia, we thank Mrs.Vijaya, Rajkumar and Dr.Prakash and taking the leadership role and running . We thank Dr.Monica Lakhanpaul and Dr.Laura Benton for partneing with us in MRC project in collaboration with UCL Institute in UK.*

*All our programs and projects are conceptualised and implemented keeping in mind our need to play the role of change agent in the community. This reflects in our approach today, as we are aware of the complexity of conditions and contexts and are yet bold enough and hopeful to drive change. Our plans for 2017 include addressing key community based concerns which affect the well being of the community.*

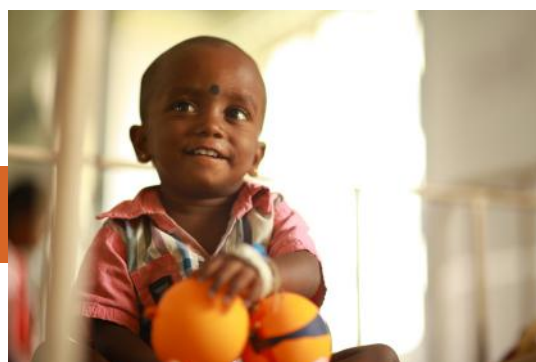
*I thank you all for being a part of this incredible journey and for helping us carry forward the work of the almighty. It will go a long way if the community steps out to fortify our investments and continue in this journey to reach out to disadvantaged children and mothers in the community.*

***Looking forward to a fruitful 2017-18 filled with unconditional love for the children  
and community that await us.***

Dr Sailakshmi Balijepalli,  
Founder -Trustee- Ekam Foundation

# CONTENTS

|  |           |
|--|-----------|
| <i>Who we are &amp; what we do</i>           | <i>1</i>  |
| <i>Our impact so far</i>                     | <i>1</i>  |
| <i>The Need</i>                              | <i>2</i>  |
| <i>The Ekam response</i>                     | <i>3</i>  |
| <i>Our Presence</i>                          | <i>4</i>  |
| <i>Partnerships</i>                          | <i>4</i>  |
| <i>The Year 2016 -2017, An Overview</i>      | <i>5</i>  |
| <i>Programs</i>                              |           |
| <i>Save Child</i>                            | <i>6</i>  |
| <i>Bala Arogya Suraksha</i>                  | <i>10</i> |
| <i>Success stories</i>                       | <i>19</i> |
| <i>Financial Statement</i>                   | <i>21</i> |
| <i>How you can support us</i>                | <i>24</i> |
| <i>Volunteer</i>                             | <i>24</i> |
| <i>Board of Trustees</i>                     | <i>26</i> |
| <i>Governance details</i>                    | <i>27</i> |
| <i>Our Coordinates / Key contact details</i> | <i>28</i> |
| <i>Employees and Consultant details</i>      | <i>29</i> |
| <i>Thank You</i>                             | <i>30</i> |



# WHO WE ARE & WHAT WE DO

- A not for profit NGO registered under the Indian Trusts Act.
- Founded in the year 2009 by a Paediatrician Dr Sailakshmi.
- Working towards the reduction of newborn, infant and maternal deaths in India.
- A unique healthcare model which focuses on preventive and curative healthcare.
- Well-planned comprehensive healthcare programs which are implemented in the community, through public - private partnerships and strategic tie-ups.

## OUR IMPACT

|   |  |   |
|---|--|---|
| <b>1200 + Village Panchayats reached</b>                        | <b>More than 1 million lives touched</b>                       | <b>10,000 Community awareness workshops conducted</b>                   |
| <b>Supported over 3 lakh families</b>                           | <b>Over 12000 children provided lifesaving medical support</b> | <b>500 Paramedical Staff recruited</b>                                  |
| <b>Tie-ups with over 1500 government hospitals across India</b> | <b>3500+ nurses recruited and trained</b>                      | <b>98% of equipment in Newborn wards in excellent working condition</b> |

*While Ekam maintains its focus on saving the lives of children, we also realize that we can, and must do more to ensure that every child has a chance for a healthy life.*

*While it has always been clear that the health of a child is a reflection of the status of the community it belongs to, Ekam has grown to realize that it is close to impossible to address infant mortality without focusing on the issues that impact maternal health.*



# THE NEED

## IMPROVING MATERNAL AND CHILD HEALTH

**Improving the well-being of mothers and children is an important public health goal.**

**The health of women, children and adolescents is particularly important to almost every area of happiness, human development and progress, and directly impacts our success in achieving the Sustainable Development Goals (SDGs), adopted by world leaders. Their well-being determines the health of the next generation and can help predict future public health challenges for families, communities, and the health care system. Sadly, Women and Children are the most vulnerable population in terms of health in India. Widespread poverty, low level of education, inadequate or under-utilised health services are major contributing factors for deaths in Children and Women (especially during pregnancy and post pregnancy phase) in India. Ekam takes on any opportunity to address the health of women, children and adolescents, and in so doing, to improve the lives of the community. Healthy women and children create healthy societies and by helping adolescents realize their rights to health, well-being, full and equal participation in society, we are equipping them to attain their full potential as healthy adults.**

**- Excerpts from World Health Organisation**



## WHY ACT NOW ?

Around 70% of early child deaths are due to conditions that could be prevented or treated with access to simple, affordable interventions.

**- Unicef**

## INSIGHTS



Neonatal Mortality Rate [Death Per 1000 live births]



Maternal Mortality Ratio [Per 100000 Live Births] - SRS 2013



India's global health ranking [Out of 195 countries]- Lancet 2016



Infant Mortality Rate [Per 1000 Live Births] - SRS 2015



Under 5 Mortality Rate [Per 1000 Live Births] - SRS 2015  
India's global health ranking [Out of 195 countries]- Lancet 2016

# THE EKAM RESPONSE

## CURATIVE APPROACH

Provision of emergency and life saving medical support. A 24x7 helpline is provided wherein requests for support flow in either directly or through our programs. Identified patients are immediately supported. All the expenses are taken care of, either through State Govt Insurance Schemes or by financial support from Donors.



## PREVENTIVE APPROACH

A comprehensive program that works on knowledge and infrastructure up gradation by raising awareness, setting up infrastructure, forming linkages between the health providers and the community and encouraging participatory reforms. Focuses on the public health system and community.



### 24/7 Helpline Number

Patients in the community are identified through Ekam's community and hospital outreach programs



### Community Institution Building

Integrating CCPP's (Community, CSOs, Public and Private Sector) integration at the Panchayat, Block, Taluq, District and State level)

### Health Facility Upgradation

Manpower support and Infrastructure Up gradation within Government Health Facilities

### Prajna Knowledge Research and Teaching Institute

A consortium of trainers and experts in medicine, public health, research and social sector. To increase knowledge and awareness.

|  |  |  |   |
|--|--|--|---|
| Identifying patients and referral to Ekam Helpline | Formation of health committees                               | Recruitment of Nurses, Doctors and para-medical staff  | Community health awareness programs             |
| Creation of patient profile on the Ekam Database   | Service provision and advocacy efforts.                      | Equipment provision and maintenance of existing equipment  | Healthcare staff training on technical subjects |
| Identification of appropriate line of treatment    | Volunteer engagement   | Establishment of training centres  | Community volunteers training                   |
| Provision and monitoring of treatment              | Activation of Village Health Water and Sanitation Committees | Support Government Data Repository updation<br>Microbial surveillance research in Intensive Care Units | Community health workers training               |
| Discharge and follow -up                           | Livelihood programs and co-operative model building          |  | Training to improve health seeking behaviours   |



# OUR PRESENCE

The foundation is proud to partner with various state governments to tackle critical health challenges that affect millions of children. While our efforts include focusing on maternal and child health, equally important are our efforts to integrate all of our work, including food, nutrition, community empowerment, sanitation so that we can reach the most vulnerable populations with the services they need to live healthy, fulfilling lives.



Today, Ekam foundation works in 7 states of India, across many projects within the RMNCH+A [Reproductive, Maternal, New-born, Child and Adolescent] gamut with the view to holistically reduce Infant Deaths.

## PARTNERSHIPS

### TAMIL NADU

- National Health Mission
- IMNCI
- Directorate of Public Health
- TNHSP
- ICDS
- Cognizant Foundation
- AVM MERF Foundation
- Lister Technologies Foundation
- Export Credit Guarantee Corporation of India (ECGC Ltd.)
- United Way of Chennai
- MFE
- Caritas India
- FOGSI , NNF, IAP
- Abhayam
- SRMC
- Radhatri Netralaya
- MERF , AVM MERF
- Saveeta Hospital
- GKNM
- Intrust
- KKCTH
- Malar Hospital
- Miot Hospital
- Apollo Childrens Hospital
- AMS Equipments
- Sabisu
- Parveen Travels
- Synergy & Naandi Foundation
- Hitech Labs
- Give India
- Dasra
- Rotary Club (Dr.Vasudha Rajasekar)
- Sooriya Hospital
- Sach Foundation
- Daan Utsav

### KARNATAKA

- NTT DATA Global Delivery Services Pvt Ltd
- Vani Vilas Hospital
- Rangadore Hospital
- Kidwai Hospital

### MADHYA PRADESH

- Caring Friends of India Foundation

### TELANGANA AND ANDHRA - YOUSEE & GANDHI HOSPITAL

### MAHARASHTRA

- ICICI Foundation
- Municipal Corporation of Greater Mumbai
- Thane Municipal Corporation
- Indian Academy of Paediatrics (IAP)
- B.Y.L.Nair Charitable Hospital
- Fortis Hospital
- KEM Hospital
- Kokilaben Dhirubai Ambani Hospital
- HT Parekh
- Gold Man Sachs
- Aditya Birla

### CHHATTISGARH

- National Health Mission
- Directorate of Public Health
- UNICEF Office of Chhattisgarh
- AMS Equipments
- All India Institute of Medical Sciences, Raipur

# THE YEAR 2016-17. AN OVERVIEW

Targeting efforts at different stages of the life cycle [Infant >Child>Adolescent> Mother] and working on a range of traditional program fronts will see that inroads are made to ensure children that not only survive, but also live in a thriving environment. Ekam recognizes that health and social development are interlinked. Our interventions therefore involve multiple stakeholders including public health bodies, the government, private hospitals, corporat groups , health professionals and the community.

## MEDICAL SUPPORT COMMUNITY EFFORTS

892 children provided with life saving, emergency medical support

- 679 in Tamil Nadu
- 169 in Maharashtra
- 44 in Karnataka

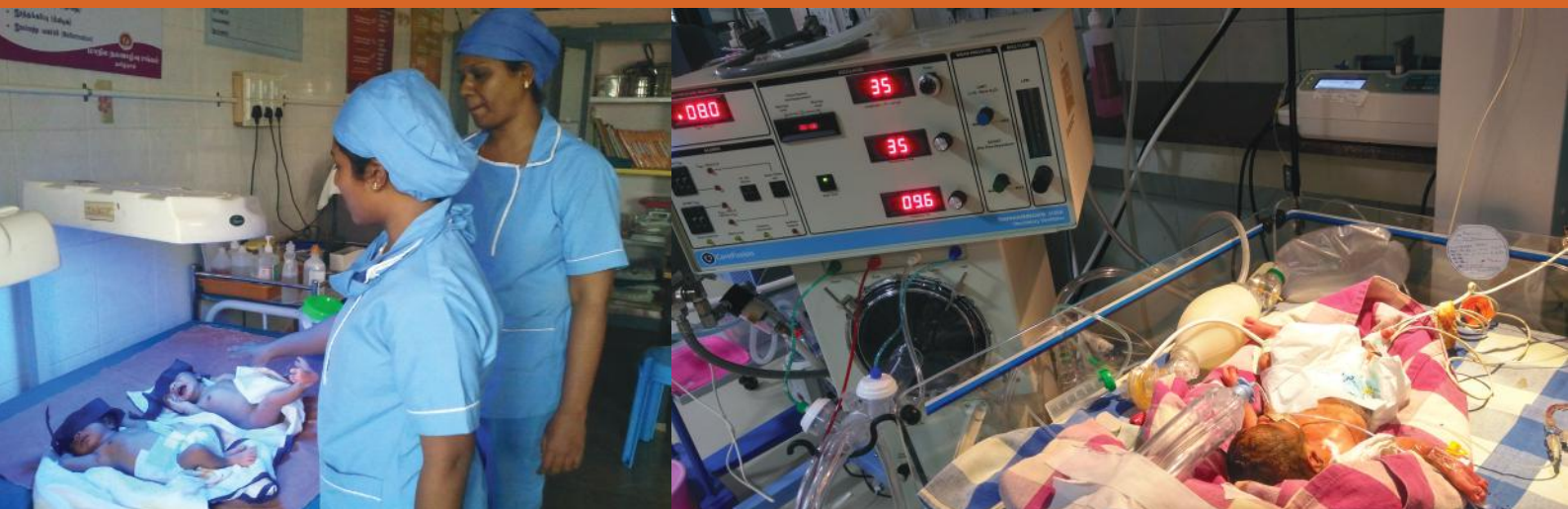
| Save A Child       | TN  | MH  | KT |
|--------------------|-----|-----|----|
| Hospitalization    | 437 | 159 | 44 |
| Medicines          | 14  | 10  | 0  |
| Lab Investigations | 227 | 0   | 0  |
| Medical Equipments | 1   | 0   | 0  |

## COMMUNITY EFFORTS

- 1720 community level trainings provided in Tamil Nadu
- 583 Community referrals from TN
- 4000 teenage girls surveyed in TN
- 1012 schools covered as part of School Health Program in Mumbai
- 2700 School health program sessions conducted in Mumbai
- 110225 students trained in Mumbai
- 500 Households trained on behavioural change reforms in Madhya Pradesh
- 12 awareness camps in Karnataka
- 3000 slum dwellers surveyed in Karnataka

## HEALTH FACILITY UPGRADATION

- Equipment worth Rs 1,64,00,000 donated to 6 hospitals in TN.
- Set up four skill lab centers in 4 hospitals in 2 districts in TN.
- Recruited 540 Nurses within Urban Primary Health Centres in TN.
- Started training 184 nurses in order to build a resource pool of mentor nurse trainers for 32 districts in TN.
- Recruited 2 nurses and 5 operation theatre technicians within the Institute of Child Health and Hospital for Children in Chennai, TN.
- 98% of newborn ICU equipment in TN government hospital in working condition.
- Facilitated the recruitment of 153 nurses and 9 doctors within 16 hospitals in CG.
- Recruited 13 data entry operators and 5 runners in CG hospitals.
- 94% of newborn ICU equipment in CG government hospital in working condition.
- Donated 2 Pulse Oxi-Meters and 5 Syringe Pumps worth Rs 2,25,000 to Vani Vilas Hospital in Bengaluru.
- Donated equipment worth Rs 2,22,000 to Kidwai Hospital in Bengaluru.

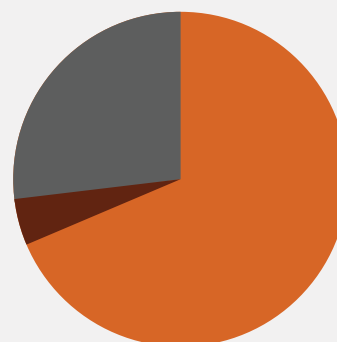


# PROGRAMS

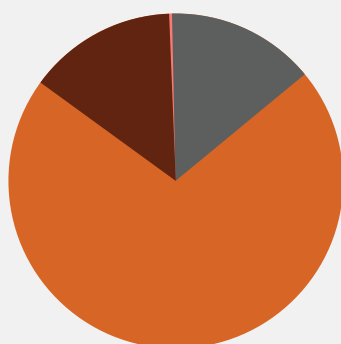
## 1. SAVE A CHILD

Through our extensive network, Ekam receives regular requests for immediate life saving support. This network includes trained nurses working in 1500+ primary and community health centres, who along with our support system of biomedical engineers, Anganwadi workers, volunteers, community health workers etc help in identifying children who need urgent treatment. We have a dedicated helpline number through which requests for support are received.

Through this intervention we have facilitated life saving emergency medical support to over 892 children in India in the last year. Out of these, 679 were from Tamil Nadu, 169 from Maharashtra and 44 from Karnataka. Typically, support provided is in the form of Hospitalisation, Medicines and Lab Investigation.



● Lab Support 25%  
● Hospitalisation 72%  
● Drugs /Injection 3%



● Govt Schemes 20%  
● Private Support 63%  
● Govt Hospital 16%  
● Other NGO's 0%

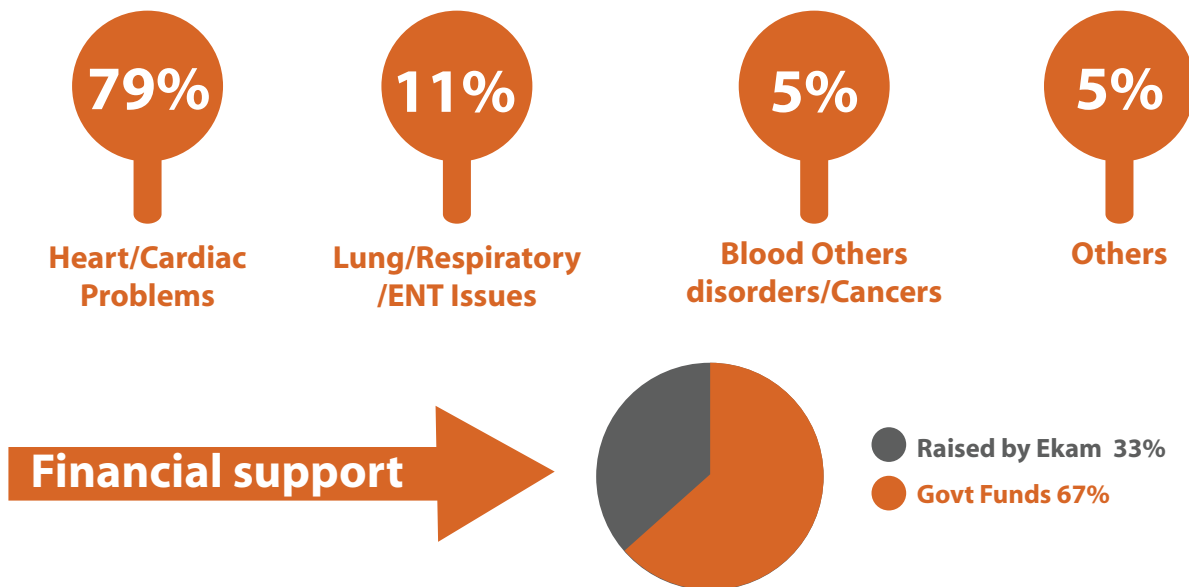
- At Ekam, we believe in leveraging the healthcare services and schemes offered by the Public Health System before we seek private healthcare support.
- If a Government Facility does not have the required or adequate drugs, injections, medicines or lab facility, we support them from outside. We have tie-ups with lowcost labs and drug suppliers who provide timely and effective support.
- Once the schemes Govt Schemes are fully utilised or if facilities are unavailable, we reach out to the Private Healthcare providers.
- In the rare event that the referral is beyond our scope, we refer the patient to other organisations.

# TAMIL NADU

Tamil Nadu received over 816 requests on the Ekam TN Helpline. Out of these, around 71 % [582] referrals were through Ekam's community programs. 27% of the cases referred were of children being treated in government hospitals and required help in the form of lab investigations, drugs, injections, equipment etc. Support worth Rs 1,49,33,912 was provided

- 679 children were supported in all.
- 437 children were hospitalised.
- 227 children were given lab support.
- 14 children were provided with medicines
- 1 child was provided with equipment support.
- Out of these 28 children was supported through Saveetha Hospital's tie up.

## Type of diseases supported



In keeping with our intention of ensuring that the services provided by the Public health system are used to the fullest, we facilitated the treatment of over 365 children with the support of the Government insurance schemes. Rs 1,00,67, 805 was the total money utilised from Government schemes.

Ekam has and will always maintain that the Public Health system should serve the needy and benefit each one of us. Universal coverage of healthcare which focuses on quality care and appropriate clinical pathway is what we are focusing on.

**Ekam's aim is to complement the Government and not replace it.**





Our  
beneficiaries from  
Tamil Nadu



## MAHARASHTRA

Totally, 169 children were supported for hospitalisation and surgeries. A majority of the cases that we treated were scheduled for surgery. In 2016-17, over 142 [More than 85% of the cases] were surgery patients. 27 patients received regular drug support and hospitalisation support.



## KARNATAKA

NTT data private limited, renowned corporate IT sector (Bengaluru), also known for its long term reputation in social activities opened its doors to Ekam by initiating the project as a part of Corporate Social Responsibility to support the objectives of Ekam Foundation. In partnership with NTT, Ekam introduced basic strategies in the city of Bengaluru to improve the health of underprivileged vulnerable children and mothers. 44 children were provided with life saving medical support in the year 16-17 as part of this venture. The children were treated in Rangadore Hospital, Bengaluru. In addition, we partnered with the NUHM in Karnataka to identify children through their camps.

### *Ekam Staff's experience*

*"I went to meet Shaila's baby but I never thought those few minutes were going to remain the most special minutes in my life. On seeing me, the mother started crying. She held my hands and thanked me (Ekam) profusely for the help we have provided. When the mother asked me to hold the baby and bless her I was stunned, yet happy. I held the baby and I had tears in my eyes looking at the small miracle in my arms, I was speechless. When I departed from the hospital, I thanked God for giving me an opportunity to capture this moment in my life".*

## 2. BALA AROGYA SURAKSHA

**The Bala Arogya Suraksha** or the BAS project is aimed at building a model to strengthen the quality of maternal and child health care of the rural community and to encourage local governance and social accountability. We promote community health ownership through camps, awareness programs, ensuring early identification and referral of diseases, youth trainings, governance reforms and strengthening the linkages between government hospitals and the community. So far, we have conducted over 4000 surveys, 2500 awareness programs, reached out to over 5000 families, conducted more than 2000 community trainings which have indirectly reached out to 1,32,000 children and families. We have a team of young social workers who work at the district level. Here are details of some of our community level activities for 2016-17.

### (A) COMMUNITY INSTITUTION BUILDING

#### One Step for an Individual, Many Leaps to Improved Community Health

Through trainings, capacity building, community mobilisation and advocacy, Ekam has set in motion the process of active participation in decision-making. Through strategic tie ups with the grassroots level organisations , SHG's ,youth committees ,we have worked with some of the most marginalised groups such as children, Dalit communities, the elderly, migrant workers along with Caritas Foundation , in TN , Anandapura slum in Karnataka and Piplani slum in Madhya Pradesh. The program provides a platform for the marginalised to raise the issues affecting them. In addition to addressing general health issues, Ekam and its partners have conducted a series of behavioural interventions for the community, ranging from questioning their belief systems, gender inequities, social issues and individual health prioritisation. By employing its expertise in behavioural change management, Ekam creates a framework to support community monitoring and subsequent, reforms. The information from the field is being used to understand the requirements and scope of evolving independent community led bodies which lead the change processes in their respective domains of health. Our network also supports in conducting screening programs or camps to identify needy children.



#### SCREENING CAMPS CONDUCTED

Tamil Nadu - 8

Karnataka- 12

#### TOTAL POPULATION REACHED

Tamil Nadu - 582

Karnataka- 4470

*A governance workshop being conducted in Piplani Slums of Bhopal. The project is funded by Caring for India Group, an NGO situated in Bhopal. Ekam Experts have provided 69 days of community behavioural change trainings*



## (B) FACILITY UP GRADATION

We believe in bridging the gap between the government public health machinery and the community. Our aim is to ultimately contribute to improving the condition of government hospitals and thereby increase the reach of quality healthcare to every person in the community. Some of our key initiatives in this regard include staffing and equipment maintenance within Sick Newborn Care Units or SNCUs [ICUs for children and Newborns]. We do this with the support of various stakeholders like equipment maintenance engineers, NGO s and medical professionals



### a. HEALTHCARE STAFF RECRUITMENT

Successful provision of quality services in healthcare depends not only on the infrastructure but also on the availability of round-the-clock clinical expertise. Well-trained nurses and medical staff form the backbone of healthcare service delivery

## 1.TAMIL NADU

### (I) Urban Primary Health Centres - Nurses Recruitment

As an extension of our support to the State Nodal Imnci [Integrated Management Of Neonatal And Childhood Illnesses] cell wherein SNCU staff nurses and NBSU nurses were recruited by Ekam, we have further recruited 540 nurses within urban primary health centres across TN. These nurses have a wide knowledge and vast amount of experience which they gained from their tenure in the sick Newborn intensive care unit and Newborn stabilisation units. Our well trained nurses will be the first line of contact with the community and will refer the children to a higher referral centre when necessary as part of this flagship project







## (ii) Institute of Child Health - Healthcare staff recruitment

The Institute of Child Health and Hospital for Children [ICH&HC] at Egmore, Chennai in TN is one of the premier super-speciality Government hospitals in India and is dedicated to the provision of paediatric care. Ekam's role as a key player in the Public Private Partnership Model in 2010 started with the ICH wherein we supported many in-house requirements . In 2016-17, we supported the salaries of 2 staff nurses, 1 intensive care nurse and 5 operation technicians within the Hemato-Oncology, Paediatric ICU and Operation theatre respectively. The project is fully funded by Shree Holdings who have contributed Rs 10,45,613 in the year 2016-17

## 2. CHHATTISGARH

Ekam's PPP initiative in Chhattisgarh with the Directorate of Public Health and National Health Mission in the year 2014-15 was widely appreciated . The program, where Ekam facilitated the recruitment of staff nurses was instrumental in the opening and running of 13 Sick Newborn Care Units in Chhattisgarh. In 2016-17, we expanded our operations to 16 district hospitals and medical colleges. This year, in addition, we also supported the recruitment of doctors. In all, recruitment of 153 nurses and 9 doctors was done. Further, Ekam, with the UNICEF office of Chhattisgarh's support and in collaboration with the All India Institute of Medical Sciences ; directly recruited 16 staff [for data entry] and 5 staff [to collect samples. for testing] within the hospitals.



**153 NURSES**



**9 DOCTORS**



**16 DATA ENTRY OPERATORS**



**5 RUNNERS**

### b. INFRASTRUCTURE SUPPORT

Lack of infrastructure in public health facilities is one of the most common reasons why timely healthcare is not delivered to a child or mother. Up gradation of Infrastructure in the Government Hospitals is of paramount importance and efforts to improve the functioning of life-saving equipment is absolutely essential to ensure that healthcare is provided on time.



## 1. TAMIL NADU

### The Ekam - ECGC Collaboration

In mid 2016, Ekam joined hands with the Export Credit Guarantee Corporation of India Ltd [ECGC] who supported the up gradation of 10 hospitals across Tamil Nadu. The total cost of the project was Rs 1,84,00,000. As part of the program, ECGC donated life-saving equipment to 4 hospitals in Chennai, 1 in Erode and 1 in Dindugul. In addition, they also supported the establishment of 4 Skill Lab Health Centres [2 PHCs in Madurai and 2 PHCs in Tiruvannamalai]. Mannequins like Mama Natalie, Baby Anne, Little Anne and Neo- Natalie were provided to ensure that the nurses were trained effectively. Over 7000 children and mothers were benefited and 200 nurses were trained in the Skill labs or training centres.

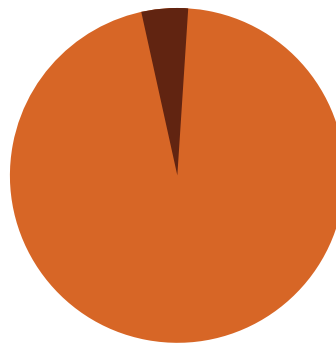
### *A skill lab training session in Thiruvannamalai*



## 2. CHHATTISGARH

Our SNCU up gradation program with UNICEF was extended to 16 district hospitals in Chhattisgarh. The focus is on improving health delivery in high-priority districts like Bilaspur, Jagdalpur, Korba, Kawardha, Ambikapur etc where neonatal deaths are high. Ekam works with AMS Solutions Inc, a leading biomedical service provider to maintain equipments in optimal condition via periodic check-ups, preventive maintenance, and on the spot repairs. A 24x7 equipment help line number where complaints are registered. Our engineers ensure that any breakdown call is attended to within 3 hours. On an average, over 600 equipments are being routinely monitored and checked as part of the effort.

### CONDITION OF EQUIPMENT



- Not working 6%
- working 94%



## 3. KARNATAKA

### Upgrading Vani Vilas Hospital and Kidwai in Bengaluru

As part of the project supported by NTT DATA Global Delivery Services Pvt Ltd, Ekam conducted a baseline assessment of the current situation within the Paediatric Intensive Care Unit in Vani Vilas Hospital in Bengaluru. We then upgraded the ICU with life-saving equipment like pulse oximeter (2 Nos) and syringe pumps (5 Nos). These equipments are in routine use at the hospital for treatment of critically ill children. More than 400 children were treated with the donated equipment.

## 4. TELANGANA

### Healthcare staff recruitment

Project of Recruitment capacity building and training of nurses for Gandhi Medical College hospital done with partnership from UCDS.

we have recruited totally 45 nurses and salary processing is being done through UCDS.

Ekam Provided induction and change management workshop to the staff nurses.

***In Kidwai Hospital, we donated 45 BP apparatus, 6 nos suction machine, 20 stethoscopes, 5 nebulisers. The total cost of equipment donated was Rs 2,22,000 only.***

## (C) PRAGNYA KNOWLEDGE RESEARCH AND TEACHING INSTITUTE

PKRTI or the Pragnya Knowledge Research and Teaching Institute is Ekam's initiative to build capacity, improve knowledge, raise awareness of health care staff, health workers and the community. In addition to providing trainings, the PKRTI is a platform to learn from the findings on the field and strategise to devise suitable interventions that will support us in our vision. The wing also acts as a consortium where experts from various fields NON TECHNICAL /GENERAL TRAININGS - TO COMMUNITY exchange their knowledge and suggest recommendations for further policy changes.

### NON TECHNICAL /GENERAL TRAININGS - TO COMMUNITY

#### HEALTH AWARENESS

Programs on General Health ,Fitness, Yoga, Sanitation, Adolescent Health , First Aid , nutritional issues, hand washing, menstrual hygiene, Toilet Practices , Food and Nutrition , Healthy, local and cheap Food Choices, Meditation for stress. Waste water, Street Plays, Kitchen waste and Bio Waste Management

#### SCHOOL TRAINING PROGRAM

We are well aware that any change is easiest accomplished when you catch the population young. Trainings on hand washing, adolescent health, menstrual hygiene, food habits, toilet use etc are conducted. In addition, trainings on Sexual and Reproductive health are also provided to children in schools.

#### GOVERNMENT SCHEMES

At Ekam we are very clear that the Government health system should be the first line of support that the community seeks and accesses for improved health. Trainings on government schemes like the 108 Ambulance Facility, Insurance Schemes, Free Health Programs are conducted.

#### HEALTH FACILITY CLEANING

Ekam Volunteers and staff routinely plan Government Hospital Cleaning drives wherein Hospital wards , toilets, and the outer premises are swept, mopped, cleaned. Safety regulations are adequately adopted. The program has proven very useful in reduction of sepsis. In addition, locally available herbs are grown within the hospital premises under the auspices of the AYUSH doctors.

#### KITCHEN GARDEN AND HERBAL GARDEN TRAINING

To combat the adverse effects of malnutrition [Anaemia, Low Birth weight], it is important to support the community in accessing low cost, high quality , locally available foods like greens,, vegetables and fruits as well as impart knowledge on indigenous herbs for home based treatment.

### TECHNICAL TRAININGS

#### COMMUNITY TECHNICAL TRAININGS

Speciality training programs for Anganwadi/Balwadi workers from ICDS, Health workers like ASHAs from NRHM, VHNs and community health workers will be provided. Home Based New-born Care, Skilled Birth Attendant, Community based Integrated Management of Neonatal and Childhood Illnesses (IMNCI), Community Monitoring are some of the issues covered.

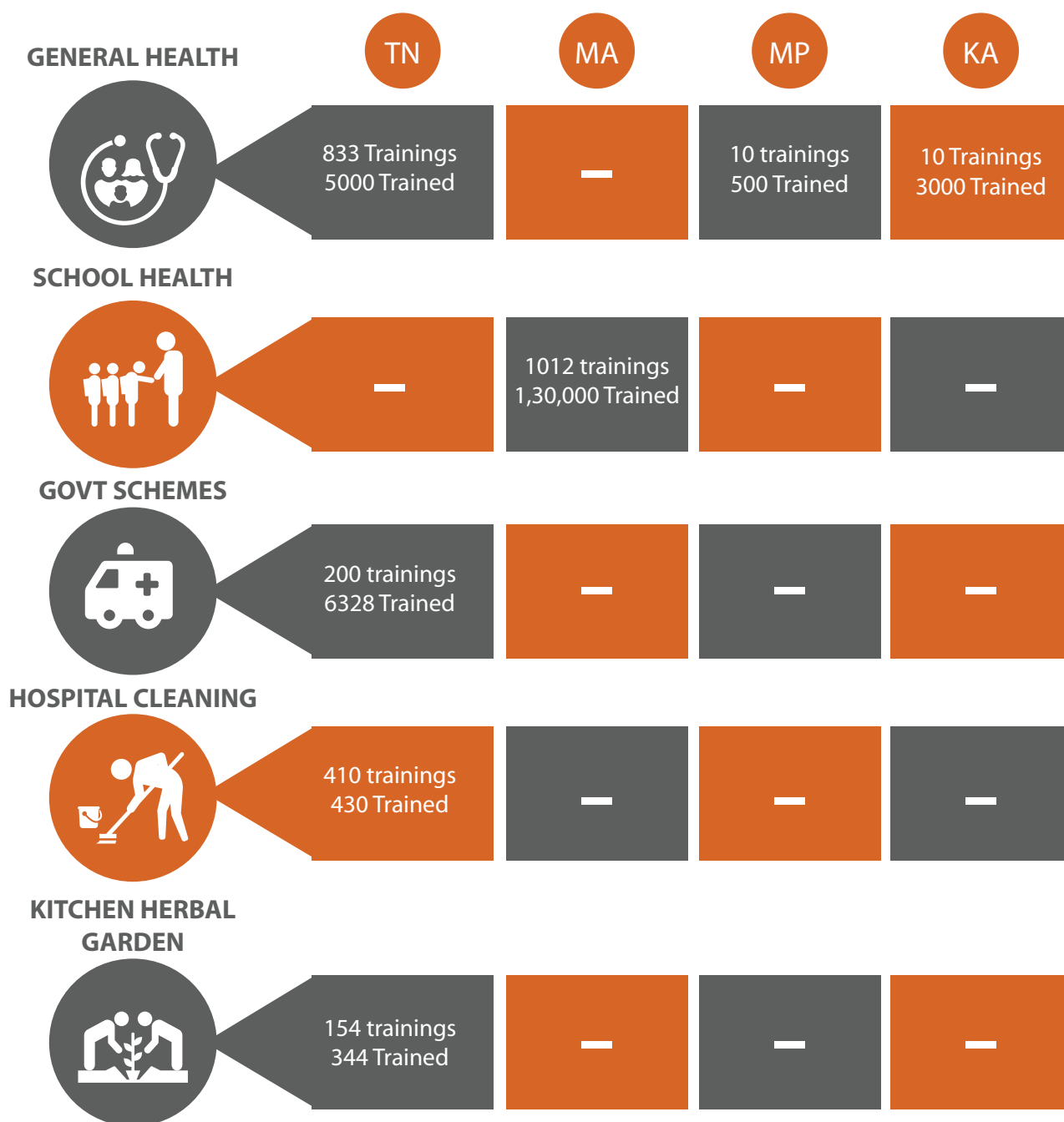
#### HEALTHCARE STAFF TRAINING

Topics include Paediatric Advance Life Support (PALS) , (F-IMNCI) , Neonatal Advance Life Support (NALS) s (IMNCI) , Paediatric Emergency Medical Course (PEMC) , Paediatric speciality trainings [Cardiac, Hemato-oncology etc] , Emergency Obstetric care ,Perinatal Audit , NBSU, SNCU , SBA .NSSK

## A. GENERAL TRAININGS

As part of our preventive approach, we promote early detection and management of diseases. For this to be made possible, we equip the community with the knowhow that they require in paediatric and maternal healthcare. Our capacity building approach works on various levels through provision of need based trainings. Development of literature in the form of manuals, training curriculum and other awareness building materials is done through consultative discussions with technical experts from the respective fields.

### TRAININGS CONDUCTED



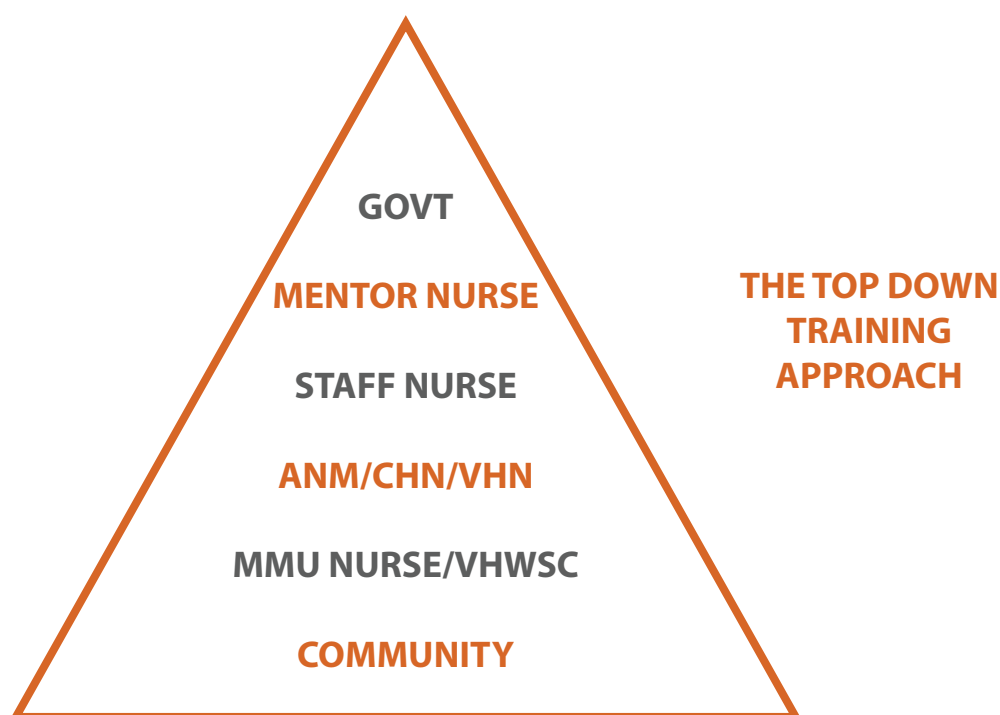


## B. TECHNICAL TRAININGS

### Facility

#### TN - Mentor Nurse Training Program

Ekam partnered with United Way of Chennai, one of the 7 United Way chapters in India to build the capacity and empower 184 mentor nurses from the Government health centres. The project is run under the auspices of Directorate of Public Health, Tamil Nadu and aims to enable the mentor to take the knowledge and skills forward to the other nurses posted within all the Government Hospitals in the state. These nurses were trained and mentored by specialists and experts in the field of Obstetrics, Paediatrics and Neonatology from premier healthcare institutes in the country. The project has been conceptualized keeping in mind that training these Master Trainers will essentially strengthen their skills and competencies and thereby make way for provision of quality care services for maternal and child health care. The program is committed for excellence and was conceptualized with the sole intention of bringing down infant and Maternal deaths in government healthcare settings and ultimately, that of TN. It is expected that the program will help build a resource pool of the best, the most qualified, skilled, knowledgeable trainers who will be masters in the field. 2 spells of the training have been completed. In 2017-18 we hope to complete all the trainings. Nurses who clear the training will be certified by IAP, NNF and FOGSI bodies.



***95% improvement in knowledge***  
***Over 85 days of training conducted***  
***184 nurses trained***

# MUMBAI PAEDIATRIC TRAINING PROGRAMS

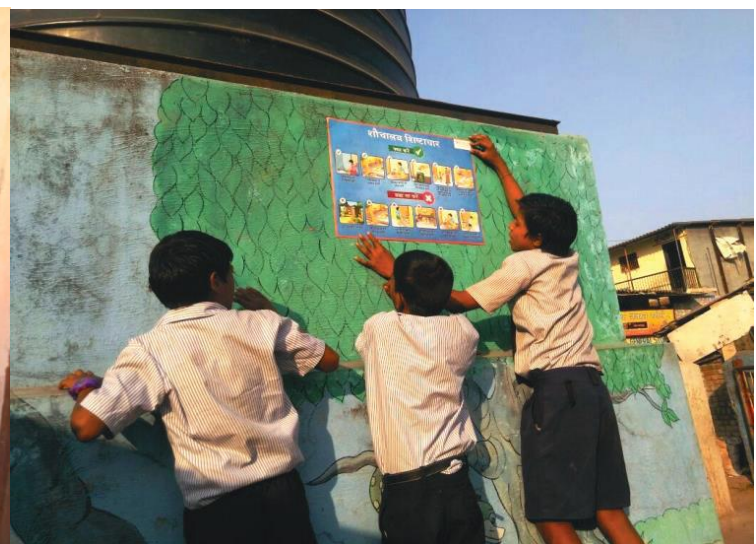
In Mumbai, we partnered with the Indian Academy of Paediatrics (IAP) to conduct trainings in neonatal resuscitation and advanced life support care programs mainly for MCGM nurses and doctors. The objective is to upgrade the knowledge of nurses and doctors on neo-natal and paediatric life support care and equip the nurses and doctors to handle emergency cases and further support efficiently. So far, 98 nurses have been trained on various technical topics.

## Community Training Technical

### MAHARASHTRA

As part of our work to contribute to the Swachh Bharat Program, we conducted IEC [Information, Education and Communication] trainings to Children from Schools in Municipal Corporation of Greater Mumbai. The idea of the program was to ensure that children from 1st to 4th Grade are trained on Hand-washing, General, Oral Hygiene and proper food practices.

Some of the expected outcomes were that the children are healthier; Do well in school; Bring about positive changes in hygiene practices at home and with their family. and in the wider community; Learn to observe, analyse, articulate and carry out decisions about hygiene practices by themselves.



**1050 MCGM SCHOOLS COVERED**

**2019 TRAINING SESSIONS CONDUCTED**

**110225 CHILDREN TRAINED**

## C. RESEARCH

### Teenage Girls Survey

In January 2017, we spearheaded the implementation of a Teenage Girl Survey that tried capturing what it means to be a “teenage girl” in India today. This was essentially a nation-wide survey of teenage girls in the age group of 13-19 years across all states. Ekam conducted around 4000 surveys in Tamil Nadu as part of the survey. Activities included planning, stratification, surveyor training, data collection and data cleaning. The objective of the program was to understand the status of these teenage girls in terms of education, health, and work participation and to understand their aspirations. The results of the survey will help in presenting the lives of the Indian girls in the age group of 13-19 years. The survey was conducted along with Partner Organisations like Synergy and Nandi Foundation for the

### Mentor Nurse Program Government of India

Through the mentor nurses program, we assess the as-is situation of existing infrastructure, manpower, training requirements any other requirement in government hospitals. We present these findings to our donors and network of contacts in order to support the existing infrastructure as well as devise the required training plan for the nurses stationed across TN.

***Ekam regularly engages in research and advocacy efforts with a view to understand the gaps and advise of changes that should be made. All our project learning and our experiences in the field help us take one step forward in defining our future programs and strategies. Our research findings are presented to the government and suitable recommendations are made for subsequent policy changes. It is hoped that these recommendations will help build a framework for improved care to the community that we work for.***



# SUCCESS STORIES



## TAMIL NADU

Mohammad Haaji was born on the 30th of April 2016 with a number of complications. He was a premature baby and suffered from pneumonia and neonatal varicella. It was a complicated case of maternal varicella where the foetus itself was affected. His parents Sheikh Mohammed Meeran and Shabana who resided at Kancheepuram were casual labourers whose monthly wages came up to around Rs 5000. This was barely enough to manage the most basic needs of the family. The patient was in a very serious condition on admission and required immediate medical attention. When he was 5 days old, doctors advised to shift him to Saveetha Medical College. The child was provided with further treatment at the Neonatal Intensive Care Unit, the cost for which was Rs. 21680. The parents were in no position to bear the expenses. Dr Kumutha from Saveetha Medical College referred them to EKAM and we stepped in. Along with our team of expert doctors we ensured immediate treatment for the child. Necessary funding for hospitalization and drugs were provided and the treatment was successful. The baby was required to stay at the Intensive Care Unit for 2 weeks following which he was discharged. Today, Haaji has completely recovered and is a healthy young lad.



# SUCCESS STORIES



## CHHATTISGARH

### CASE STUDY – “MAKING A DIFFERENCE”

Deepti 28 years, from Bastar village of Jagdalpur district, gave birth to twin babies (girls) after 7 years of marriage. She had an institutional delivery at a Private clinic at Jagdalpur. The babies were categorized under ELBW (Extremely Low Birth Weight) because of 0.65 gm and 0.60 gm. Babies were premature, with symptoms of asphyxia and sepsis. After which they were referred to a private hospital at Raipur. The condition of the babies was highly critical at birth with time lost adding on to the severity of the complication. Doctors had lost all hope with the prognosis of their case; hence they were referred to the biggest SNCU center in the oldest medical college of Raipur, Chhattisgarh on 29th Aug, 16. Among these two neonates, condition of one was too decisive and unfortunately she succumbed within few hours of admission. The case was taken by the Head of the Department, Pediatrics and under her guidance, treatment was initiated. In the SNCU, doctors and nurses paid special attention to the baby 24\*7 and after putting 2 months of continues effort the baby's weight increased by 1.5 Kg. At the end, she was discharged from on October 16. All the post discharge instructions were given to the mother, so that the growth and health of the baby could be tracked and maintained via follow up process.

## KARNATAKA

### A MOTHER'S WISH COMES TRUE!

"I never thought my child would survive, It happened like a miracle!" sobbed Aarthy (name changed). Aarthy, a young mother was advised to undergo C-section as she was found to be a high- risk case during her routine check-ups. However, the hospital that she was admitted in thought otherwise and advised 'normal delivery'. Once admitted, Aarthy went into a long , exhaustive 8 hour labour. It was only after the long wait that the doctors decided to perform C-Sec on her. As a consequence of delayed Csection, the baby experienced severe breathing distress and was kept under Intensive care observation. An anxious 24 hours ensued where her baby was shuttling between life and death. To make matters worse, no one at the hospital even bothered explaining what the situation was to Aarthy. She was not sure about the medical attention her baby was receiving and wanted to move the baby to another hospital but was helpless due to financial constraints. Luckily, a well-wisher in the hospital informed her about the services of Ekam Foundation and sought our support. We immediately moved the new born baby to a reputed hospital for further treatment and care where the entire treatment cost of the baby was borne by Ekam. We also counselled the inconsolable Aarthy who was hysteric. Her child was soon stabilised with superior treatment and was discharged in a short period. The happy mother thanked the doctors and Ekam for the timely help and support that she and her child had received.

# FINANCIAL STATEMENT FOR YEAR OF 2016-2017

| <b><u>EKAM FOUNDATION</u></b>                                    |                        |                        |
|--|------------------------|------------------------|
| <b><u>NEW NO. 16 2ND FLOOR, JAYALAKSHMIPURAM 1ST STREET,</u></b> |                        |                        |
| <b><u>NUNGAMBAKKAM, CHENNAI - 600034</u></b>                     |                        |                        |
| <b><u>CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH 2017</u></b>   |                        |                        |
| <b><u>LIABILITIES</u></b>  | <b><u>2016-17</u></b>  | <b><u>2015-16</u></b>  |
|  | Rs.in Lakhs            | Rs.in Lakhs            |
| CAPITAL ACCOUNT  | 0.76                   | 0.76                   |
| PROJECT GRANT  | 251.39                 | 144.68                 |
| LOANS  | 48.65                  | 35.16                  |
| SUNDRY CREDITORS   | 71.69                  | 86.23                  |
| OUTSTANDING EXPENSES   | 118.69                 | 59.14                  |
| <b>Total Liabilities</b>   | <b>491.18</b>          | <b>325.97</b>          |
| <b><u>ASSETS</u></b>   |                        |                        |
|  | 2016-17<br>Rs.in Lakhs | 2015-16<br>Rs.in Lakhs |
| FIXED ASSETS   | 2.83                   | 1.83                   |
| LOANS & ADVANCES   | 5.83                   | 4.00                   |
| SUNDRY DEBTORS   | 94.10                  | 42.84                  |
| DEPOSITS   | 0.25                   | 7.76                   |
| CASH & BANK  | 342.71                 | 176.09                 |
| CAPITAL FUNDS  | 45.46                  | 93.45                  |
| INCOME   |                        |                        |
| <b>Total Assets</b>  | <b>491.18</b>          | <b>325.97</b>          |

| <b>EKAM FOUNDATION</b>   |                           |                           |
|--|---------------------------|---------------------------|
| <b><u>NEW NO. 16 2ND FLOOR, JAYALAKSHMIPURAM 1ST STREET,</u></b>       |                           |                           |
| <b><u>NUNGAMBAKKAM, CHENNAI - 600034</u></b>                           |                           |                           |
| <b><u>CONSOLIDATED INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR</u></b> |                           |                           |
| <b><u>ENDED 31ST MARCH 2017</u></b>                                    |                           |                           |
| <b><u>INCOME</u></b>   | <b><u>2016-17</u></b>     | <b><u>2015-16</u></b>     |
|  | <b><u>Rs in Lakhs</u></b> | <b><u>Rs in Lakhs</u></b> |
| " Donations  | 308.64                    | 329.90                    |
| " Reimbursement - Govt Projects  | 799.27                    | 1,186.35                  |
| " Administrative income from Govt Projects                             | 6.47                      | 12.66                     |
| " Other Income   | 18.46                     | 7.61                      |
| <b><u>Total Income</u></b>   | <b>1,132.84</b>           | <b>1,536.52</b>           |
| <b><u>EXPENDITURE</u></b>  | <b><u>2016-17</u></b>     | <b><u>2015-16</u></b>     |
|  | <b><u>Rs in Lakhs</u></b> | <b><u>Rs in Lakhs</u></b> |
| " Donation Expenses  |                           |                           |
| Medical Expenses   | 135.78                    | 105.30                    |
| Non Medical Expenses   | 117.66                    | 148.95                    |
| " Project Grant Utilisation  | -                         | 129.09                    |
| " Govt Project Expenses  | 806.03                    | 1,181.92                  |
| " Rent   | 13.90                     | -                         |
| " Grant Written Off  | 8.31                      | -                         |
| " Depreciation   | 1.97                      | 1.54                      |
| " Audit Fees   | 1.21                      | 0.97                      |
| " <b>Excess of Income over Expenditure<br/>trfd. To Capital Fund</b>   | <b>47.98</b>              | <b>(31.25)</b>            |
| <b><u>Total Expenses</u></b>   | <b>1,132.84</b>           | <b>1,536.52</b>           |



**EKAM FOUNDATION**

**PROJECTS - RECEIPTS & PAYMENTS -For the Year- 2016-17**

Rs. Lakhs.

| Description                          | Opening Balance | Add: Grant Received | Total         | Less: Project Expenses |                                   |                   |                          |                         |               | Total         | Closing Balance |
|--------------------------------------|-----------------|---------------------|---------------|------------------------|-----------------------------------|-------------------|--------------------------|-------------------------|---------------|---------------|-----------------|
|                                      |                 |                     |               | Training Programme     | Payroll & Administrative Expenses | Equipment Support | Medical Support Expenses | School Health Programme |               |               |                 |
| <b>Chattisgarh Project</b>           |                 |                     |               |                        |                                   |                   |                          |                         |               |               |                 |
| Chattisgarh NHM                      | 0.02            | 4.16                | 4.18          | -                      | 8.35                              | -                 | -                        | -                       | -             | 8.35          | -4.17           |
| <b>Uttarakand Project</b>            |                 |                     |               |                        |                                   |                   |                          |                         |               |               |                 |
| Goonj                                | (15.46)         | 7.15                | (8.31)        |                        |                                   |                   |                          |                         |               | -             | -               |
| <b>Tamilnadu Projects</b>            |                 |                     |               |                        |                                   |                   |                          |                         |               |               |                 |
| Unitedway                            | 0.41            | 1.48                | 1.89          | 1.89                   | -                                 | -                 | -                        | -                       | -             | 1.89          | -               |
| Rashtriya Kishor Swasthya Karyakaram | -               | 1.00                | 1.00          | 0.30                   | -                                 | -                 | -                        | -                       | -             | 0.30          | 0.70            |
| ECGC - Govt Hospitals Upgradation    | -               | 115.38              | 115.38        | -                      | -                                 | 106.75            | -                        | -                       | -             | 106.75        | 8.63            |
| Synergy Teenage Project              | -               | 5.56                | 5.56          | 5.28                   | -                                 | -                 | -                        | -                       | -             | 5.28          | 0.28            |
| Caritas                              | -               | 3.86                | 3.86          | 4.53                   | -                                 | -                 | -                        | -                       | -             | 4.53          | -0.67           |
| <b>Mumbai Projects</b>               |                 |                     |               |                        |                                   |                   |                          |                         |               |               |                 |
| Tata Trust                           | 10.00           | -                   | 10.00         | -                      | -                                 | -                 | 10.00                    | -                       | -             | 10.00         | -               |
| Aditya Birla Foundation              | -               | 25.00               | 25.00         | -                      | -                                 | -                 | -                        | -                       | -             | -             | 25.00           |
| Goldman Sachs India Finance Ltd      | -               | 30.30               | 30.30         | -                      | -                                 | -                 | -                        | -                       | -             | -             | 30.30           |
| Goldman Sachs Securities P Ltd       | -               | 37.60               | 37.60         | -                      | -                                 | -                 | -                        | -                       | -             | -             | 37.60           |
| Goldman Sachs Services P Ltd         | -               | 33.95               | 33.95         | -                      | -                                 | -                 | -                        | -                       | -             | -             | 33.95           |
| <b>FCRA Projects</b>                 |                 |                     |               |                        |                                   |                   |                          |                         |               |               |                 |
| Goldman Sachs India P Ltd            | 113.75          | -                   | 113.75        | -                      | -                                 | -                 | -                        | 74.96                   | -             | 74.96         | 38.79           |
| H T Parekh Foundation                | 9.08            | -                   | 9.08          | -                      | -                                 | -                 | -                        | -                       | 9.08          | 9.08          | -               |
| Perianna Foundation                  | -               | 2.62                | 2.62          | -                      | -                                 | -                 | -                        | 1.29                    | -             | 1.29          | 1.33            |
| Coginzant Foundation                 | -               | 2.27                | 2.27          | -                      | -                                 | 1.86              | -                        | -                       | -             | 1.86          | 0.41            |
| Charitable Aid Foundation Americian  | -               | 78.90               | 78.90         | -                      | -                                 | -                 | 7.24                     | -                       | -             | 7.24          | 71.66           |
| <b>Total</b>                         | <b>117.80</b>   | <b>349.23</b>       | <b>467.03</b> | <b>12.00</b>           | <b>8.35</b>                       | <b>108.61</b>     | <b>26.32</b>             | <b>76.25</b>            | <b>231.53</b> | <b>243.81</b> |                 |

# HOW YOU CAN SUPPORT US

## DONATE NOW

*Every rupee towards our work counts. Ekam's work over the last eight years has developed thanks to unwavering support from countless individuals and key institutional donors who have partnered with us in our journey to transform lives.*

### INDIA - CHEQUE IN FAVOUR OF EKAM FOUNDATION

New No. 16; Old No.  
19, Jayalakshmiipuram 1st Street,  
Nungambakkam, Chennai,  
Tamilnadu- 600 034, India

### INDIA - ONLINE TRANSFER

Name of the account: EkamFoundation  
Account Number: 910010045759320  
Bank: Axis Bank- Egmore  
Branch New No: 7A Old No: 2 to 4,  
Halls Road, Egmore, Chennai - 600008  
IFSC/RTGS Code No: UTIB0001156  
MICR No: 600211035

### FOR FOREIGN DONATIONS [FCRA]

Name of the Bank: Axis Bank  
Branch Address: New No.7A (Old No. 2  
to 4), Halls Road, Egmore, Chennai 600008  
Type of Account: Current Account  
Title of the Account: Ekam Foundation  
Account No : 913010009888496  
IFSC Code: UTIB0001156  
Swift Code: AXISINBB168

### TAX EXEMPTION

India - 80G  
USA - 501[C]3

### FUND TRANSFER OPTIONS

#### 1. India

Bank to Bank , Cheque , Bank Draft  
Credit/Debit Card , Automated Debit  
from Bank , Cash Pick up

#### 2. USA

Chase Quick Pay/Online to Ekam USA  
Cheque ./Wire Transfer to Ekam USA

### USA ACCOUNT DETAILS

A/C Name : Ekam USA Inc  
Bank : Chase  
ABA/Routing No 021000021  
A/C Number : 858110567

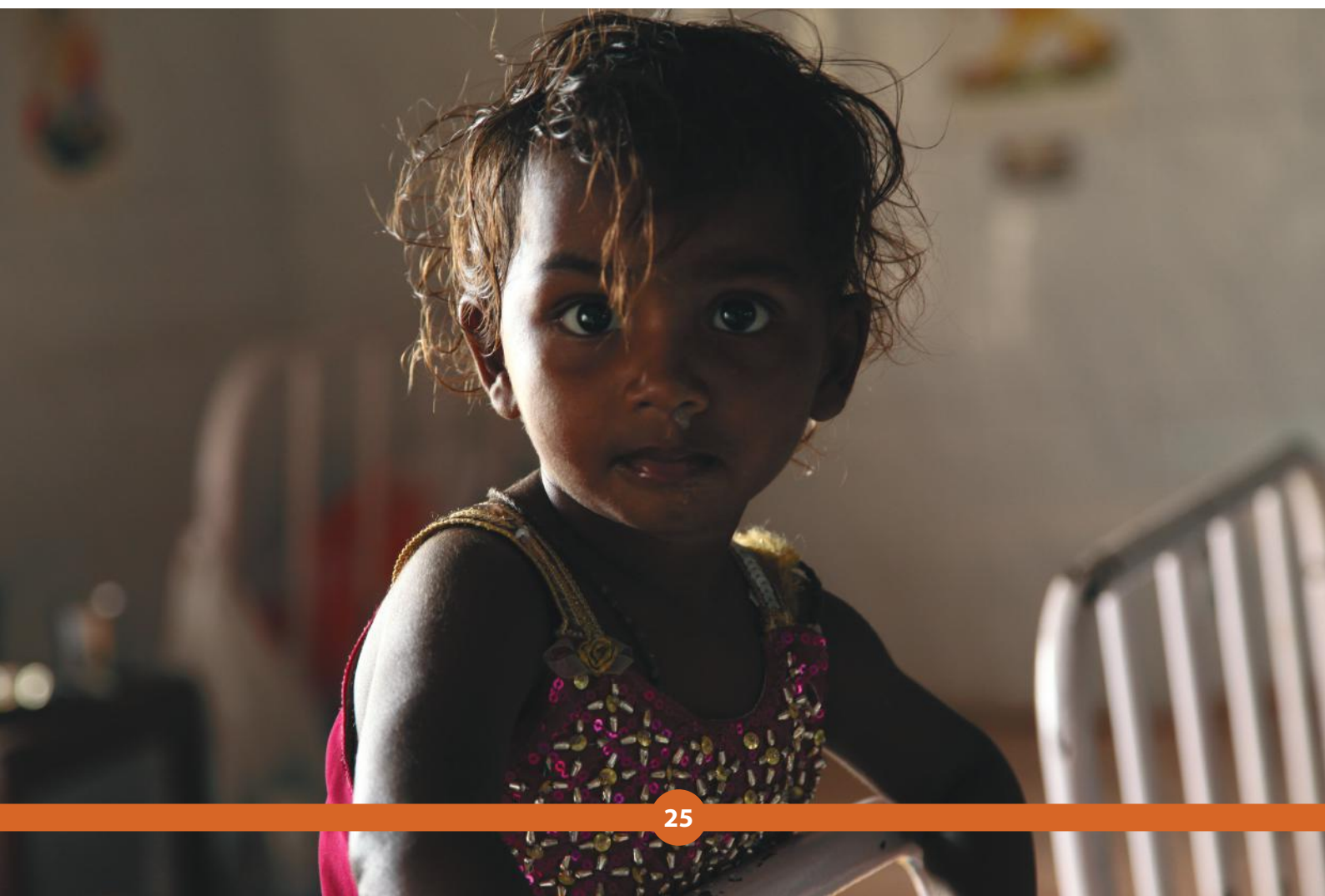
## VOLUNTEER

Volunteers are the backbone of every developmental initiative. They are the true ambassadors of our undertaking, breathing the ideals of our cause and sensitising people towards our mission. Ekam believes in the spirit, strength and innovativeness of volunteers. To join us in our cause as a volunteer and make a difference, please Contact us on 044- 42072785. Every little act counts and we are always looking for volunteers with energy and excitement to get involved in one of our many initiatives. We encourage and invite volunteers who believe in striving towards long term solutions with impact beyond just seeking the satisfaction of doing social work.

# OTHER WAYS TO SUPPORT US

## SPONSOR A PROGRAM

|                                       |                                       |
|---------------------------------------|---------------------------------------|
| Intensive Care Support, Surgeries     | Rs 1,10,000 per child                 |
| Cancers and other Chronic Illnesses   | Rs 2,50,000 per child                 |
| Lab Investigation                     | Rs 866 per child                      |
| Ventilator Support                    | Rs 5500 per day                       |
| IVIG Drugs                            | Rs 20,000 for 10 grams                |
| Other Drugs                           | Rs 20,000 per child                   |
| Ambulance Charges                     | Rs 3000 per day                       |
| Life saving Medicines and consumables | Rs 20,000 per month/ward              |
| Training of nurse                     | Rs 30,000 per year/nurse              |
| Upgrading a hospital ward             | Rs 50,000 per month/ward              |
| Equipment – Ventilator                | Rs 15,00,000/- (one time)             |
| Equipment – Pulse Oximeter            | Rs 30,000/- (on time)                 |
| Equipment – Warmer /Incubator         | Rs 2,50,000/- (one time)              |
| Equipment – Phototherapy unit         | Rs 40,000/- (one time)                |
| Equipment – Syringe pumps             | Rs 30,000/- (one time)                |
| Training materials of nurses          | Rs 1000 per nurse/year                |
| Setup skill lab for training          | Rs 2,50,000/- per hospital (one time) |





# GOVERNANCE

## BOARD OF TRUSTEES

### Dr Sailakshmi Balijepalli - Founder/ Managing Trustee

*Dr Sailakshmi Balijepalli - Founder/Managing Trustee A former paediatrician, Dr. Balijepalli Sailakshmi is working towards reducing child mortality among the most poor by raising their access to quality healthcare. To achieve this, she is linking communities, schools, universities, and public providers to public healthcare in order to build health awareness, enhance health seeking behaviours and make care inclusive, accountable, and effective. Focusing on neonatal and paediatric care, Dr. Sai involves stakeholders such as local governments, educational institutions, and private providers to address the gaps in public healthcare. Taking a partnership approach Dr. Sai gained the trust of the government medical system by offering solutions to the biggest problems it is facing. By intervening from within the system and leveraging existing government budgets and schemes, Dr. Sai addresses major governance and management requirements*



### Mrs Hemalatha Rajan -Chairman

*A Finance professional with over 20 years of experience in Finance, Audit and Executive Search, she is the Managing Director of Ma Foi Educational Services. She holds a Bachelor's Degree in Commerce from the Nagpur University and earned an FCA degree prior to working as an Auditor. Hemalatha Rajan is the co-founder of Ma Foi Management Consultants Limited and has played a pivotal role in building Ma Foi into an organization which works with passion, integrity, transparency and commitment. She is one of the founding members of Ekam.*



### Mr Muthukrishnan- Secretary

*Muthu Krishnan is the General Manager of IntegraCloud. He leads product management and product development. Muthu brings with him decades of leadership experience in delivering technology excellence, most recently as CEO of Tata Digital Health and previously in multiple senior roles at Athenahealth, including Managing Director of its India operations. He holds a PhD from the University of Texas. He is also one of the founding members of Ekam Foundation.*



# OTHER GOVERNANCE DETAILS

## BOARD MEETINGS CONDUCTED

- \* November 2016
- \* December 2016
- \* January 2017

## KEY ADVISORY COMMITTEE

- \* Mr B.G Menon - Operations and Projects
- \* Mr P.R Ravindran - Finance and Accounts
- \* Mr Tilak Shankar - Fundraising and Proposals
- \* Mr Venkatraman - Medical Equipment

## TECHNICAL ADVISORS

- \* Dr Vasantha Nair - Paediatrician
- \* Dr Ezhilarasi – Paediatric Oncologist
- \* Dr Sathya Jagannathan – Neonatologist
- \* Dr Saradha Suresh – Paediatrician

## MANAGEMENT PERSONNEL

Mrs Ameeta Chatterjee - Managing Director [Ekam Mumbai Branch]

## FINANCIAL AUDITORS:

M/s. VEPA & Co - Chartered Accountants.

## KEY DOCUMENTS

| LEGAL DOCUMENT   | REG. DATE  | REG. NUMBER           | VALID UP TO |
|------------------|------------|-----------------------|-------------|
| PAN              | 3/8/2009   | AAATE3547N            | LIFE TIME   |
| TRUST DEED       | 3/8/2009   | 434/2009              | LIFE TIME   |
| 12 AA            | 24/1/2011  | DIT(E).NO.2(616)10-11 | LIFE TIME   |
| 80G CERTIFICATE  | 28/3/2011  | DIT(E).NO.2(616)10-11 | LIFE TIME   |
| TAN              | 17/3/2012  | CHEE05588C            | LIFE TIME   |
| PROFESSIONAL TAX | 12/11/2014 | 09/110/PE02661        | LIFE TIME   |
| PROVIDENT FUND   | 1/3/2014   | TN/MAS/85924          | LIFE TIME   |
| FCRA             | 21/1/2015  | 075901403             | 21/01/2020  |
| GST              | 13/8/2017  | 33AAATE3547N2ZK       | LIFE TIME   |

# OUR COORDINATES

## HEAD OFFICE

### 1.TAMIL NADU

Address:

New no 16, Old no 19, 2nd floor,  
Jayalakshmipuram 1st Street,  
Nungambakkam, Chennai, Tamil  
Nadu 600034

Phone: 04442072785

Tamil Nadu Helpline:

+919445922333

## BRANCH OFFICES

### 2. MAHARASHTRA

Address:VIP House, 88-C, Ground Floor,  
Next to Bank Of India, Old  
Prabhadevi Road,  
Mumbai, Maharashtra 400025  
Maharashtra Helpline:  
+919029399554

### 3. CHHATTISGARH

Address:

1st Floor, Flat -8 Premkunj, Civil Line, Raipur,  
Chhattisgarh – 492001  
Chhattisgarh Helpline: +917869916269

### 4. KARNATAKA PARTNER OFFICE

Seva Kirana , 231, First Floor, 15th  
Main, 24th Cross,  
Banashankari 2nd Stage,  
Bangalore -560070

### 5. MADHYA PRADESH PARTNER OFFICE

CFI Bhavan, House no: 147, Shankar Garden  
Behind Queen Mary School,  
Ayodhya Bypass, Extension  
Road , Piplani, Bhopal-462 022

## KEY CONTACT DETAILS

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Mr. Priyesh

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# EMPLOYEES AND CONSULTANT DETAILS OF THE ORGANIZATION

## 1. Number of employees as per salary slab tables below (for all full time/part time/contract/consultants/other staff) as of 31st March 2017

| Slab of gross salary (in Rs) plus benefits paid to staff (per month) | Male staff | Female staff | Total staff |
|--|------------|--------------|-------------|
| Less than 5000   | 0          | 0            | 0           |
| 5,000 - 10,000   | 20         | 443          | 463         |
| 10,000 - 25,000  | 39         | 111          | 150         |
| 25,000 - 50,000  | 7          | 6            | 13          |
| 50,000 - 1,00,000  | 1          | 0            | 1           |
| Greater than 1,00,000  | 0          | 0            | 0           |

| Total annual payments made to consultants (In Rs) | Number of consultants |
|---|-----------------------|
| Less than 5000                                    | 0                     |
| 5,000 - 10,000                                    | 0                     |
| 10,000 - 25,000                                   | 23                    |
| 25,000 - 50,000                                   | 5                     |
| 50,000 - 1,00,000                                 | 0                     |

## 2. Staff remuneration in Rupees as of 31st March 2016

|  | Name             | Designation      | Remuneration (in Rs.)<br>[Gross yearly + benefits] |
|--|------------------|------------------|--|
| Operational Head of the organisation: (including honorarium):  | Dr.Sailakshmi.B  | Founder          | Zero   |
| Highest paid person in the organisation (staff or consultant): | Dr.Sachin Taware | Program Director | 7,93,800   |
| Lowest paid person in the organisation (staff or consultant):  | Mr.Vijay         | Junior Admin     | 1,21,953   |





# Thank You

***We thank God almighty for his guidance and for giving us this wonderful opportunity to fulfil his work. We would also like to thank our donors Cognizant Foundation, AVM MERF Foundation, Parveen Travels, ECGC, The Goldman Sachs Foundation, ICICI Foundation, Tata Consultancy Services,, United Way of Chennai, Give India, Dasra, MFE, Synergy, Rotary Club (Dr.Vasudha Rajasekar) Caritas India, NTT Data Solutions, UNICEF Office of Chhattisgarh, Aishwarya Trust, Sach Foundation and Poorvika Mobiles Pvt.Ltd. We thank our regular donors, Shree Holdings Mr.Asokan Ponnusamy, Mrs.Meera Menon of Intrust Foundation, Kumaravel, Focus Infotech, Gopal of Lister technology and Geeta Bhavan Trusts and all our donors for their support. On behalf of the Board of Trustees at Ekam, I would like to convey my gratitude to our donors, institutional collaborators, advisors, volunteers, and well-wishers who are vital partners in our work. Ekam's growth is a proof of the quiet strength, resilience and commitment of our supporters. I will take this opportunity to thank and congratulate every member of the Ekam team for your sincere commitment, perseverance and the camaraderie that has seen Ekam through good times and bad.***

## **Ekam Foundation**

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